

PE 26

PRACTITIONER EXPERIENCE

Experience an Embedded Practice in real work.



Communication & Clarity



PRACTICE: The Written Record

Send a two-sentence note after the meeting when your concern wasn't engaged with — naming it and the risk.

THE HOOK

When the room moves on without engaging your concern, the conversation isn't over. One short note after the meeting creates a record, without reopening the argument.

DEFAULT

BEHAVIOR SPECTRUM

EMBEDDED

01

SIGNAL

When does this matter?

Any time a decision moves forward in a meeting after a concern you raised was not engaged with or acknowledged.

The team commits to the launch date without addressing the QA timeline concern you raised.

02

REDIRECT

What do I do?

Within 24 hours, send the decision-maker two sentences: the concern exactly as raised, then the specific risk if it happens.

You write: "I flagged the QA timeline risk. If it slips, we'll ship untested code by the 15th."

03

SHIFT

How will I know it's working?

You'll know it's working when you stop second-guessing whether you said enough — it's in writing.

You send the note and stop replaying the meeting in your head that night.

04

EMBEDDED

How do I know it worked?

Decision-makers start taking your in-meeting concerns more seriously, because a written note follows when they don't.

When the risk lands, your director says, "You saw this coming." You're looped in earlier next time.



REPEAT UNTIL EMBEDDED

BEFORE (Old Pattern)

- A concern goes unengaged, and the room moves on.
- There's no record it was ever raised.

AFTER (Embedded)

- You send a two-sentence note naming the concern and the risk.
- There's a record, without reopening the argument.

THE GOAL

Create the record, without relitigating the decision.